

Pine Eagle Clinic
Comparative Income/Budget Statement
For the Nine Months Ending September 30, 2011

	Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Current YTD Budget	Year to Date Last Year
Operating Revenues						
Gross Charges	\$ 0.00	12,848.91	\$ 0.00	\$ 14.19	141,565.22	\$ 0.00
Gross Charges-Self Pay	520.78	0.00	564.25	16,455.29	0.00	17,314.13
Gross Charges-Private Ins	4,513.83	0.00	5,553.10	58,575.44	0.00	59,969.80
Gross Charges-Medicare	3,938.23	0.00	6,935.98	60,758.61	0.00	57,728.50
Gross Charges-Medicaid	1,599.54	0.00	1,440.60	15,972.79	0.00	22,525.67
Gross Charges-MC Advantage	111.00	0.00	3,166.45	802.00	0.00	24,588.45
Gross Charges-MC Part B	864.05	0.00	553.45	7,587.15	0.00	6,924.45
Gross Charges-VA/TriCare/Champ	94.00	0.00	295.50	3,828.60	0.00	4,350.15
Gross Charges-Other	0.00	0.00	1,218.10	506.50	0.00	6,976.14
Mental Health Income	0.00	0.00	0.00	0.00	0.00	3,175.00
Gross Patient Revenue	11,641.43	12,848.91	19,727.43	164,500.57	141,565.22	203,552.29
Adjustments & Allowances						
Patient Refunds	0.00	0.00	(33.54)	119.04	0.00	444.83
Insurance Refunds	0.00	0.00	77.24	(1,068.36)	0.00	1,354.85
Sales Adjustments-Estimated	0.00	0.00	(1,526.28)	4,168.46	0.00	13,186.32
Self Pay-Sliding Fee Adj	(301.50)	0.00	(502.92)	(6,415.92)	0.00	(4,226.19)
MCA Contract Adj	0.00	0.00	(333.11)	(1,198.64)	0.00	(1,839.76)
Private Ins Contractual Adj	(1,384.23)	0.00	(2,373.69)	(12,377.22)	0.00	(21,446.10)
Medicare Contract Adjustment	(2,205.90)	0.00	(1,750.66)	(17,886.59)	0.00	(37,126.68)
MCB Adj	(123.50)	0.00	(497.41)	(1,677.67)	0.00	(5,014.12)
Medicare Contractual Allowance	0.00	0.00	1,023.69	1,727.79	0.00	1,221.20
Medicaid-Secondary Adjustment	0.00	0.00	0.00	(163.35)	0.00	(120.92)
Medicaid Contractual Allowance	0.00	0.00	34.94	4,384.28	0.00	8,362.22
Medicaid Contract Adj	(104.50)	0.00	(392.20)	(1,527.70)	0.00	(7,337.94)
Other Discounts/Adjustments	(521.28)	0.00	0.00	(3,480.63)	0.00	(64.97)
Courtesy Discount/Adj	(43.84)	0.00	(3.66)	(1,355.12)	0.00	(502.79)
Employee Discount/Adj	0.00	0.00	0.00	(192.94)	0.00	(487.49)
Total Adjustments & Allowances	(4,684.75)	0.00	(6,277.60)	(36,944.57)	0.00	(53,597.54)
Net Patient Revenues	6,956.68	12,848.91	13,449.83	127,556.00	141,565.22	149,954.75
Other Operating Revenue						
Sales-Medical	0.00	11.00	1.50	36.05	99.00	125.26
Sales-Prescription	1,431.15	0.00	1,860.50	15,732.52	0.00	18,362.84
Drug Commision	712.50	730.00	573.75	6,428.00	6,570.00	6,750.00
Cost of Sales						

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Purchases-Medical & OTC	0.00	0.00	(28.20)	(59.55)	0.00	(258.62)
Purchases-Rx	(1,452.00)	0.00	(1,860.50)	(15,818.18)	0.00	(18,324.48)
Net-Other Operating Revenue	691.65	741.00	547.05	6,318.84	6,669.00	6,655.00
Total Operating Revenues	7,648.33	13,589.91	13,996.88	133,874.84	148,234.22	156,609.75
Operating Expenses						
Provider Cost						
Salaries & Wages-Providers	6,153.84	6,153.85	5,055.04	58,461.48	58,461.59	47,929.81
Payroll Taxes-Provider	528.89	593.85	388.94	5,413.51	5,641.57	4,329.89
Contracted Physician	1,011.77	1,950.00	2,691.38	11,122.92	17,550.00	17,139.33
Contracted PA	0.00	0.00	0.00	0.00	3,360.00	0.00
Contracted FNP	0.00	0.00	1,736.00	0.00	0.00	2,838.50
Contracted Mental Health	0.00	0.00	0.00	0.00	0.00	2,540.00
Prof Development-Providers	0.00	133.34	0.00	470.00	1,200.06	0.00
Insurance-Provider Liability	0.00	0.00	35.13	126.53	0.00	235.07
Employee Benefits-Hlth Ins-Pro	200.37	179.08	600.00	1,540.34	1,497.76	5,400.00
Employee Benefits-Retirement	61.54	61.54	0.00	584.63	584.63	0.00
Employee Benefits-Other	0.00	0.00	0.00	0.00	0.00	551.00
Dues & Memberships-Providers	0.00	41.00	0.00	200.17	369.00	150.00
Travel-Providers	0.00	0.00	0.00	(493.90)	0.00	1,339.20
Telephone-Providers	10.70	10.82	10.82	64.68	86.57	111.56
Total Provider Expenses	7,967.11	9,123.48	10,517.31	77,490.36	88,751.18	82,564.36
Direct Medical Support Cost						
Salaries & Wages-RN/MA	1,493.52	1,411.20	990.77	14,435.40	13,406.40	11,568.07
RN/MA Accrued Vacation Exp	0.00	310.29	0.00	0.00	1,241.16	0.00
Payroll Taxes-RN/MA	150.28	141.12	96.85	1,453.09	1,340.64	1,130.68
Flu/Pne Vaccines	0.00	85.00	0.00	0.00	765.00	0.00
Lab Fees	0.00	0.00	0.00	504.00	0.00	(150.00)
Supplies-Medical	367.11	524.00	538.39	4,506.76	4,716.00	4,985.15
Other Vaccines	675.71	0.00	0.00	1,800.37	0.00	277.50
Salaries & Wages-Support Staff	552.50	0.00	0.00	1,793.50	0.00	0.00
Wages-Patient Records	1,441.00	1,408.00	1,045.00	13,243.25	13,376.00	11,324.41
Wages-Billing Clerk	1,653.75	1,800.00	799.92	15,597.28	17,100.00	14,452.80
Payroll Taxes-Support Staff	311.51	320.80	180.19	2,904.57	3,047.60	2,517.45
Health Insurance-Support Staff	200.37	179.08	162.80	1,540.34	1,497.76	1,222.51

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Emp Benefits-Support Staff	0.00	54.00	0.00	0.00	351.00	700.00
Prof Development-Support Staff	0.00	175.00	0.00	0.00	175.00	143.03
Travel-Support Staff	0.00	550.00	0.00	0.00	550.00	0.00
Total Direct Medical Support	6,845.75	6,958.49	3,813.92	57,778.56	57,566.56	48,171.60
Administrative Cost						
Wages-Administrative	0.00	216.00	1,522.45	10,383.21	6,513.05	14,578.14
Payroll Taxes-Admin	0.00	0.00	147.20	1,105.85	564.90	1,437.58
Employee Benefit-Admin	0.00	0.00	0.00	382.22	216.41	700.00
Travel-Admin	0.00	0.00	0.00	100.28	0.00	239.40
Total Administrative Cost	0.00	216.00	1,669.65	11,971.56	7,294.36	16,955.12
Facility Cost						
Advertising & Promotion	47.26	65.00	249.53	702.80	585.00	1,397.34
Equipment Rentals	14.95	17.95	17.95	617.20	161.55	143.60
Equip Maint-Medical	0.00	50.00	0.00	154.15	450.00	0.00
Telephone	261.91	251.00	232.03	2,520.33	2,259.00	2,272.33
Postage	157.99	139.00	154.95	1,290.42	1,251.00	1,271.66
Insurance-Workmans Comp	53.45	320.00	46.36	459.78	640.00	280.77
Insurance-Gen & Prof Liab	621.75	621.75	672.75	5,595.75	5,595.75	6,054.75
Write-offs & Adjustments	0.00	0.00	0.00	24.25	0.00	0.00
Employee Incentive	0.00	65.00	(400.00)	(0.01)	720.00	1,340.00
Depreciation/Amortization	1,761.46	1,696.43	1,714.00	16,317.64	15,732.18	17,405.33
Accounting Services	0.00	0.00	0.00	0.00	525.00	0.00
Licenses & Permits	0.00	0.00	0.00	100.00	75.00	75.00
Bank Charges	38.20	32.00	36.22	360.79	288.00	323.42
Billing Expense	1,357.49	999.42	0.00	7,157.67	12,809.57	50.95
EMR/Transcription	412.50	412.50	412.50	3,712.50	3,712.50	3,712.50
Office Supplies	35.96	292.00	825.40	2,503.73	2,628.00	3,160.88
General Supplies	0.00	43.00	0.00	440.91	387.00	214.34
Building Maintenance Fund	300.00	300.00	300.00	2,337.82	2,700.00	2,775.00
General Maintenance	49.05	18.00	0.00	49.05	162.00	30.00
Utilities	291.02	240.00	403.59	4,951.54	4,650.00	5,232.23
Housekeeping/Maint Services	455.00	292.00	122.50	3,880.00	2,628.00	1,675.00
Total Facility Cost	5,857.99	5,855.05	4,787.78	53,176.32	57,959.55	47,415.10
Total Operating Expenses	(20,670.85)	(22,153.02)	(20,788.66)	(200,416.80)	(211,571.65)	(195,106.18)

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<i>Net Income (Loss) from Operations</i>	(13,022.52)	(8,563.11)	(6,791.78)	(66,541.96)	(63,337.43)	(38,496.43)
Other Income & Expenses						
Interest Income	0.00	160.00	0.00	0.00	1,440.00	0.27
Dividend Income	237.95	0.00	758.87	1,777.92	0.00	2,252.64
Rental Income	367.50	367.50	367.76	3,307.50	3,307.50	3,307.76
Realized Gain/Loss on Invesmt	1,122.92	0.00	0.00	1,122.92	0.00	0.00
Donations Received	100.00	0.00	2,150.00	1,893.60	0.00	8,031.78
Temp Restricted Grant Revenue	0.00	0.00	137.50	49,583.38	0.00	1,144.50
Misc Income	0.00	0.00	0.00	0.00	0.00	1,994.40
Total Other Income & Expenses	1,828.37	527.50	3,414.13	57,685.32	4,747.50	16,731.35
Net Income (Loss)	\$ (11,194.15)	(8,035.61)	\$ (3,377.65)	\$ (8,856.64)	(58,589.93)	\$ (21,765.08)