

Pine Eagle Clinic
Comparative Income/Budget Statement
For the Ten Months Ending October 31, 2011

	Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Current YTD Budget	Year to Date Last Year
Operating Revenues						
Gross Charges	\$ 0.00	14,897.97	\$ 0.00	\$ 14.19	156,463.19	\$ 0.00
Gross Charges-Self Pay	2,113.68	0.00	2,085.54	18,568.97	0.00	19,399.67
Gross Charges-Private Ins	9,491.61	0.00	5,667.69	68,067.05	0.00	65,637.49
Gross Charges-Medicare	5,356.50	0.00	6,164.83	66,115.11	0.00	63,893.33
Gross Charges-Medicaid	2,303.83	0.00	2,712.65	18,276.62	0.00	25,238.32
Gross Charges-MC Advantage	194.18	0.00	1,212.28	996.18	0.00	25,800.73
Gross Charges-MC Part B	1,114.00	0.00	646.88	8,701.15	0.00	7,571.33
Gross Charges-VA/TriCare/Champ	528.33	0.00	319.60	4,356.93	0.00	4,669.75
Gross Charges-Other	125.00	0.00	268.45	631.50	0.00	7,244.59
Mental Health Income	0.00	0.00	0.00	0.00	0.00	3,175.00
Gross Patient Revenue	21,227.13	14,897.97	19,077.92	185,727.70	156,463.19	222,630.21
Adjustments & Allowances						
Patient Refunds	0.00	0.00	0.00	119.04	0.00	444.83
Insurance Refunds	0.00	0.00	0.00	(1,068.36)	0.00	1,354.85
Sales Adjustments-Estimated	0.00	0.00	1,997.00	4,168.46	0.00	15,183.32
Self Pay-Sliding Fee Adj	(515.76)	0.00	(574.39)	(6,931.68)	0.00	(4,800.58)
MCA Contract Adj	0.00	0.00	(950.25)	(1,198.64)	0.00	(2,790.01)
Private Ins Contractual Adj	(1,666.10)	0.00	(1,873.63)	(14,043.32)	0.00	(23,319.73)
Medicare Contract Adjustment	(1,431.51)	0.00	(2,444.69)	(19,318.10)	0.00	(39,571.37)
MCB Adj	(13.00)	0.00	(371.63)	(1,690.67)	0.00	(5,385.75)
Medicare Contractual Allowance	0.00	0.00	104.52	1,727.79	0.00	1,325.72
Medicaid-Secondary Adjustment	0.00	0.00	0.00	(163.35)	0.00	(120.92)
Medicaid Contractual Allowance	0.00	0.00	584.95	4,384.28	0.00	8,947.17
Medicaid Contract Adj	(255.51)	0.00	(445.01)	(1,783.21)	0.00	(7,782.95)
Other Discounts/Adjustments	(344.95)	0.00	0.00	(3,825.58)	0.00	(64.97)
Courtesy Discount/Adj	0.00	0.00	(50.00)	(1,355.12)	0.00	(552.79)
Employee Discount/Adj	0.00	0.00	0.00	(192.94)	0.00	(487.49)
Total Adjustments & Allowances	(4,226.83)	0.00	(4,023.13)	(41,171.40)	0.00	(57,620.67)
Net Patient Revenues	17,000.30	14,897.97	15,054.79	144,556.30	156,463.19	165,009.54
Other Operating Revenue						
Sales-Medical	0.00	11.00	5.70	36.05	110.00	130.96
Sales-Prescription	1,374.49	0.00	1,433.93	17,107.01	0.00	19,796.77
Drug Commision	626.25	730.00	551.25	7,054.25	7,300.00	7,301.25
Cost of Sales						

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Purchases-Medical & OTC	0.00	0.00	0.00	(59.55)	0.00	(258.62)
Purchases-Rx	(1,453.35)	0.00	(1,432.93)	(17,271.53)	0.00	(19,757.41)
Net-Other Operating Revenue	547.39	741.00	557.95	6,866.23	7,410.00	7,212.95
Total Operating Revenues	17,547.69	15,638.97	15,612.74	151,422.53	163,873.19	172,222.49
Operating Expenses						
Provider Cost						
Salaries & Wages-Providers	6,153.84	6,153.85	6,538.46	64,615.32	64,615.44	54,468.27
Payroll Taxes-Provider	529.76	593.85	635.45	5,943.27	6,235.42	4,965.34
Contracted Physician	1,762.86	1,950.00	2,052.37	12,885.78	19,500.00	19,191.70
Contracted PA	0.00	0.00	0.00	0.00	3,360.00	0.00
Contracted FNP	0.00	0.00	0.00	0.00	0.00	2,838.50
Contracted Mental Health	0.00	0.00	0.00	0.00	0.00	2,540.00
Prof Development-Providers	0.00	133.34	0.00	470.00	1,333.40	0.00
Insurance-Provider Liability	0.00	0.00	35.13	126.53	0.00	270.20
Employee Benefits-Hlth Ins-Pro	(97.42)	179.08	0.00	1,442.92	1,676.84	5,400.00
Employee Benefits-Retirement	61.54	61.54	0.00	646.17	646.17	0.00
Employee Benefits-Other	0.00	0.00	738.42	0.00	0.00	1,289.42
Dues & Memberships-Providers	0.00	41.00	130.00	200.17	410.00	280.00
Travel-Providers	359.45	0.00	0.00	(134.45)	0.00	1,339.20
Telephone-Providers	10.70	10.82	0.00	75.38	97.39	111.56
Total Provider Expenses	8,780.73	9,123.48	10,129.83	86,271.09	97,874.66	92,694.19
Direct Medical Support Cost						
Salaries & Wages-RN/MA	1,364.16	1,411.20	1,488.92	15,799.56	14,817.60	13,056.99
RN/MA Accrued Vacation Exp	0.00	0.00	0.00	0.00	1,241.16	0.00
Payroll Taxes-RN/MA	137.35	141.12	145.56	1,590.44	1,481.76	1,276.24
Flu/Pne Vaccines	2,237.08	85.00	0.00	2,237.08	850.00	0.00
Lab Fees	0.00	0.00	0.00	504.00	0.00	(150.00)
Supplies-Medical	742.10	524.00	145.97	5,248.86	5,240.00	5,131.12
Other Vaccines	0.00	0.00	0.00	1,800.37	0.00	277.50
Salaries & Wages-Support Staff	561.01	0.00	0.00	2,354.51	0.00	0.00
Wages-Patient Records	1,094.50	1,408.00	1,353.00	14,337.75	14,784.00	12,677.41
Wages-Billing Clerk	1,551.99	1,800.00	574.28	17,149.27	18,900.00	15,027.08
Payroll Taxes-Support Staff	285.53	320.80	188.36	3,190.10	3,368.40	2,705.81
Health Insurance-Support Staff	237.95	179.08	162.80	1,778.29	1,676.84	1,385.31

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Emp Benefits-Support Staff	0.00	54.00	0.00	0.00	405.00	700.00
Prof Development-Support Staff	0.00	0.00	0.00	0.00	175.00	143.03
Travel-Support Staff	0.00	0.00	0.00	0.00	550.00	0.00
Total Direct Medical Support	8,211.67	5,923.20	4,058.89	65,990.23	63,489.76	52,230.49
Administrative Cost						
Wages-Administrative	54.20	216.00	1,522.45	10,437.41	6,729.05	16,100.59
Payroll Taxes-Admin	0.00	0.00	147.20	1,105.85	564.90	1,584.78
Employee Benefit-Admin	0.00	0.00	0.00	382.22	216.41	700.00
Travel-Admin	0.00	0.00	0.00	100.28	0.00	239.40
Total Administrative Cost	54.20	216.00	1,669.65	12,025.76	7,510.36	18,624.77
Facility Cost						
Advertising & Promotion	126.16	65.00	56.70	885.66	650.00	1,454.04
Equipment Rentals	14.95	17.95	17.95	632.15	179.50	161.55
Equip Maint-Medical	0.00	50.00	0.00	154.15	500.00	0.00
Telephone	250.53	251.00	248.86	2,770.86	2,510.00	2,521.19
Postage	157.99	139.00	108.23	1,448.41	1,390.00	1,379.89
Insurance-Workmans Comp	53.45	0.00	46.36	513.23	640.00	327.13
Insurance-Gen & Prof Liab	621.75	621.75	672.75	6,217.50	6,217.50	6,727.50
Write-offs & Adjustments	0.00	0.00	0.00	24.25	0.00	0.00
Employee Incentive	0.00	75.00	75.00	(0.01)	795.00	1,415.00
Depreciation/Amortization	1,761.48	1,696.39	1,714.00	18,079.12	17,428.57	19,119.33
Accounting Services	0.00	0.00	0.00	0.00	525.00	0.00
Licenses & Permits	0.00	0.00	0.00	100.00	75.00	75.00
Bank Charges	29.18	32.00	43.43	389.97	320.00	366.85
Billing Expense	969.81	1,142.86	3.85	8,127.48	13,952.43	54.80
EMR/Transcription	412.50	412.50	412.50	4,125.00	4,125.00	4,125.00
Office Supplies	530.16	292.00	130.48	3,033.89	2,920.00	3,291.36
General Supplies	18.17	43.00	73.48	459.08	430.00	287.82
Building Maintenance Fund	319.99	300.00	300.00	2,657.81	3,000.00	3,075.00
General Maintenance	0.00	18.00	85.00	49.05	180.00	115.00
Utilities	1,074.86	201.00	225.37	6,149.02	4,851.00	5,457.60
Housekeeping/Maint Services	595.00	292.00	180.00	4,475.00	2,920.00	1,855.00
Total Facility Cost	6,935.98	5,649.45	4,393.96	60,291.62	63,609.00	51,809.06
Total Operating Expenses	(23,982.58)	(20,912.13)	(20,252.33)	(224,578.70)	(232,483.78)	(215,358.51)

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<i>Net Income (Loss) from Operations</i>	(6,434.89)	(5,273.16)	(4,639.59)	(73,156.17)	(68,610.59)	(43,136.02)
Other Income & Expenses						
Interest Income	0.00	160.00	0.00	0.00	1,600.00	0.27
Dividend Income	0.27	0.00	0.27	1,778.19	0.00	2,252.91
Rental Income	367.50	367.50	367.50	3,675.00	3,675.00	3,675.26
Realized Gain/Loss on Invesmt	0.00	0.00	0.00	1,122.92	0.00	0.00
Temporary Distribution	736.51	0.00	0.00	736.51	0.00	0.00
Donations Received	100.00	0.00	150.00	1,993.60	0.00	8,181.78
Grant & Contract Revenue	0.00	0.00	1,000.00	0.00	0.00	1,000.00
Temp Restricted Grant Revenue	21,250.02	0.00	0.00	70,833.40	0.00	1,144.50
Misc Income	0.00	0.00	0.00	0.00	0.00	1,994.40
Total Other Income & Expenses	22,454.30	527.50	1,517.77	80,139.62	5,275.00	18,249.12
Net Income (Loss)	\$ 16,019.41	(4,745.66)	\$ (3,121.82)	\$ 6,983.45	(63,335.59)	\$ (24,886.90)