

Pine Eagle Clinic
Comparative Income/Budget Statement
For the Three Months Ending March 31, 2011

	Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Current YTD Budget	Year to Date Last Year
Operating Revenues						
Gross Charges	\$ 0.00	16,501.57	\$ 0.00	\$ 0.00	44,515.70	\$ 0.00
Gross Charges-Self Pay	3,569.05	0.00	3,459.23	5,895.72	0.00	7,083.60
Gross Charges-Private Ins	7,935.54	0.00	6,922.36	17,654.60	0.00	19,863.03
Gross Charges-Medicare	6,962.65	0.00	6,499.35	20,238.24	0.00	16,928.03
Gross Charges-Medicaid	1,013.25	0.00	2,165.60	7,189.23	0.00	8,674.30
Gross Charges-MC Advantage	0.00	0.00	3,045.90	202.95	0.00	8,175.94
Gross Charges-MC Part B	729.72	0.00	791.05	1,665.12	0.00	2,449.45
Gross Charges-VA/TriCare/Champ	664.05	0.00	208.80	1,819.55	0.00	950.65
Gross Charges-Other	0.00	0.00	0.00	219.88	0.00	286.89
Mental Health Income	0.00	0.00	0.00	0.00	0.00	1,575.00
Gross Patient Revenue	20,874.26	16,501.57	23,092.29	54,885.29	44,515.70	65,986.89
Adjustments & Allowances						
Patient Refunds	(64.00)	0.00	648.05	0.00	0.00	666.91
Insurance Refunds	81.26	0.00	0.00	69.21	0.00	377.67
Sales Adjustments-Estimated	0.00	0.00	232.99	4,168.46	0.00	12,082.81
Self Pay-Sliding Fee Adj	(704.25)	0.00	(811.13)	(2,047.18)	0.00	(1,619.26)
MCA Contract Adj	(50.41)	0.00	0.00	(1,098.37)	0.00	(839.42)
Private Ins Contractual Adj	(1,395.79)	0.00	(2,796.27)	(4,018.23)	0.00	(9,520.22)
Medicare Contract Adjustment	(1,153.23)	0.00	(3,140.22)	(4,389.47)	0.00	(19,754.39)
MCB Adj	(291.53)	0.00	(902.34)	(1,157.79)	0.00	(1,810.21)
Medicare Contractual Allowance	135.45	0.00	0.00	315.69	0.00	41.90
Medicaid-Secondary Adjustment	0.00	0.00	(77.76)	(163.35)	0.00	(77.76)
Medicaid Contractual Allowance	903.06	0.00	1,454.42	1,931.72	0.00	5,425.86
Medicaid Contract Adj	(404.43)	0.00	(315.30)	(617.37)	0.00	(2,553.91)
Other Discounts/Adjustments	(133.04)	0.00	0.00	(1,572.65)	0.00	(52.19)
Courtesy Discount/Adj	(75.80)	0.00	(4.14)	(120.86)	0.00	(97.59)
Employee Discount/Adj	(76.40)	0.00	(241.24)	(192.94)	0.00	(324.84)
Total Adjustments & Allowances	(3,229.11)	0.00	(5,952.94)	(8,893.13)	0.00	(18,054.64)
Net Patient Revenues	17,645.15	16,501.57	17,139.35	45,992.16	44,515.70	47,932.25
Other Operating Revenue						
Sales-Medical	0.60	11.00	2.98	18.88	33.00	12.35
Sales-Prescription	2,132.02	0.00	2,317.08	5,361.25	0.00	5,344.60
Drug Commision	922.50	730.00	956.25	2,047.50	2,190.00	2,265.00
Cost of Sales						

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Purchases-Medical & OTC	0.00	0.00	(21.85)	(2.29)	0.00	(103.98)
Purchases-Rx	(2,140.61)	0.00	(2,317.09)	(5,369.80)	0.00	(5,370.13)
Net-Other Operating Revenue	914.51	741.00	937.37	2,055.54	2,223.00	2,147.84
Total Operating Revenues	18,559.66	17,242.57	18,076.72	48,047.70	46,738.70	50,080.09
Operating Expenses						
Provider Cost						
Salaries & Wages-Providers	6,153.84	6,153.85	5,000.00	18,461.52	18,461.55	15,000.00
Payroll Taxes-Provider	613.44	593.85	484.74	1,841.44	1,781.55	1,454.22
Contracted Physician	2,168.34	1,950.00	723.36	3,218.89	5,850.00	5,391.26
Contracted PA	0.00	1,680.00	0.00	0.00	1,680.00	0.00
Contracted FNP	0.00	0.00	225.00	0.00	0.00	405.00
Contracted Mental Health	0.00	0.00	0.00	0.00	0.00	1,260.00
Prof Development-Providers	0.00	133.34	0.00	0.00	400.02	0.00
Insurance-Provider Liability	35.13	0.00	0.00	105.39	0.00	45.37
Employee Benefits-Hlth Ins-Pro	162.80	162.80	600.00	488.40	488.40	1,800.00
Employee Benefits-Retirement	61.54	61.54	0.00	184.62	184.62	0.00
Employee Benefits-Other	0.00	0.00	551.00	0.00	0.00	551.00
Dues & Memberships-Providers	0.00	41.00	25.00	200.17	123.00	150.00
Telephone-Providers	0.00	10.82	10.82	0.00	21.65	46.64
Total Provider Expenses	9,195.09	10,787.20	7,619.92	24,500.43	28,990.79	26,103.49
Direct Medical Support Cost						
Salaries & Wages-RN/MA	1,611.12	1,411.20	1,300.73	4,768.68	4,233.60	3,985.09
RN/MA Accrued Vacation Exp	0.00	0.00	0.00	0.00	310.29	0.00
Payroll Taxes-RN/MA	162.23	141.12	127.17	480.07	423.36	389.62
Flu/Pne Vaccines	0.00	85.00	0.00	0.00	255.00	0.00
Lab Fees	0.00	0.00	0.00	132.00	0.00	0.00
Supplies-Medical	391.58	524.00	414.41	1,489.57	1,572.00	1,351.45
Other Vaccines	1,124.66	0.00	0.00	1,124.66	0.00	0.00
Wages-Patient Records	1,572.25	1,408.00	1,177.00	4,756.75	4,224.00	3,910.41
Wages-Billing Clerk	1,656.26	1,800.00	1,630.21	4,581.27	5,400.00	4,970.80
Payroll Taxes-Support Staff	325.24	320.80	274.23	940.91	962.40	867.64
Health Insurance-Support Staff	162.80	162.80	128.13	488.40	488.40	384.39
Emp Benefits-Support Staff	0.00	0.00	100.00	0.00	0.00	300.00
Prof Development-Support Staff	0.00	0.00	0.00	0.00	0.00	143.03

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Total Direct Medical Support	7,006.14	5,852.92	5,151.88	18,762.31	17,869.05	16,302.43
Administrative Cost						
Wages-Administrative	1,081.73	1,129.81	1,314.12	3,998.84	3,766.03	4,481.90
Payroll Taxes-Admin	108.84	112.98	126.37	418.47	376.60	460.75
Employee Benefit-Admin	36.05	43.28	100.00	144.23	144.27	300.00
Travel-Admin	0.00	0.00	619.40	0.00	0.00	619.40
Total Administrative Cost	1,226.62	1,286.07	2,159.89	4,561.54	4,286.90	5,862.05
Facility Cost						
Advertising & Promotion	37.80	65.00	212.95	130.80	195.00	356.12
Equipment Rentals	33.74	17.95	17.95	111.18	53.85	53.85
Equip Maint-Medical	0.00	50.00	0.00	0.00	150.00	0.00
Telephone	265.15	251.00	240.06	804.68	753.00	772.78
Postage	112.41	139.00	147.93	637.41	417.00	606.43
Insurance-Workmans Comp	46.36	320.00	46.25	139.08	320.00	138.61
Insurance-Gen & Prof Liab	621.75	621.75	672.75	1,865.25	1,865.25	2,018.25
Employee Incentive	24.99	85.00	120.00	44.99	225.00	680.00
Depreciation/Amortization	1,838.90	1,773.84	2,043.91	5,516.66	5,321.45	6,131.70
Licenses & Permits	0.00	0.00	0.00	100.00	75.00	75.00
Bank Charges	25.00	32.00	23.84	73.15	96.00	81.86
Billing Expense	503.50	1,255.11	0.00	2,511.20	5,416.10	36.95
EMR/Transcription	412.50	412.50	412.50	1,237.50	1,237.50	1,237.50
Office Supplies	88.62	292.00	566.41	1,150.98	876.00	1,476.58
General Supplies	174.18	43.00	0.00	258.93	129.00	0.00
Building Maintenance Fund	105.00	300.00	300.00	715.82	900.00	900.00
General Maintenance	0.00	18.00	0.00	0.00	54.00	0.00
Utilities	1,120.04	919.00	707.91	3,501.86	2,661.00	3,172.74
Housekeeping/Maint Services	650.00	292.00	180.00	1,150.00	876.00	582.50
Total Facility Cost	6,059.94	6,887.15	5,692.46	19,949.49	21,621.15	18,320.87
Total Operating Expenses	(23,487.79)	(24,813.34)	(20,624.15)	(67,773.77)	(72,767.89)	(66,588.84)
Net Income (Loss) from Operations	(4,928.13)	(7,570.77)	(2,547.43)	(19,726.07)	(26,029.19)	(16,508.75)
Other Income & Expenses						
Interest Income	0.00	160.00	0.00	0.00	480.00	0.27
Dividend Income	769.45	0.00	727.10	769.72	0.00	727.35

For Management Purposes Only - April 23, 2011

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	Current Month This Year	Current Month Budget	Current Month Last Year	Year to Date This Year	Current YTD Budget	Year to Date Last Year
Rental Income	367.50	367.50	367.50	1,102.50	1,102.50	1,102.50
Donations Received	100.00	0.00	245.00	783.34	0.00	2,280.00
Temp Restricted Grant Revenue	7,083.34	0.00	0.00	21,250.02	0.00	0.00
Total Other Income & Expenses	8,320.29	527.50	1,339.60	23,905.58	1,582.50	4,110.12
Net Income (Loss)	\$ 3,392.16	(7,043.27)	\$ (1,207.83)	\$ 4,179.51	(24,446.69)	\$ (12,398.63)